

NOVEMBER/DECEMBER 2023

**CIM51/BIM51 — PRINCIPLES OF  
MANAGEMENT**

Time : Three hours

Maximum : 75 marks

SECTION A — (10 × 2 = 20 marks)

Answer ALL questions.



1. State the importance of management.
2. What are the benefits of scientific management?
3. Explain the steps involved in control process.
4. State the advantages of a sound organisation.
5. Who are called as top level management people?
6. What are the sub functions of Staffing?
7. What is Design skill?
8. What is conceptual skill?
9. Make a note on System Approach to Management.
10. What is Vestibule training? State its advantages.



SECTION B — (5 × 5 = 25 marks)

Answer ALL questions.

11. (a) What are the principles of scientific management?

Or

- (b) Differentiate Management and Administration.

12. (a) Explain various principles of organisation.

Or

- (b) What are the different styles of leadership? Explain.

13. (a) What are the important functions of Top level management?

Or

- (b) What are the important functions of First level management?

14. (a) What are the Technical skills of the management?

Or

- (b) Explain different types of organizational hierarchy.

15. (a) What are the various tools of scientific management approach? Mention criticisms of this approach.

Or

- (b) Explain the merits and demerits of on the job training.



SECTION C — (3 × 10 = 30 marks)

Answer any THREE questions.

16. Explain the Principles of management.
17. What is Staffing? Explain its functions.
18. Explain various tools and the benefits of Time Management.
19. Evaluate the benefits and weakness of Line organisation.
20. Analyse the merits and demerits of Classical approaches of management.